

IT industry

Banking

Industry Highlights

- India GDP – 800 billion – Banking is the hottest segment
- By 2050, India and China to be biggest banking economies
- Focus on lot of mergers and acquisitions

Job	Description/Skills	
Executive	Selling premium credit cards like gold cards and platinum cards. Sales skills, Market Analysis of Products.	
Executive	Taking care of assets and liabilities/ corporate rate banking. Sales skills, Market Analysis of Products.	
Asst. Manager	Premium credit cards. Sales skills, Market Analysis of Products.	
Asst. Manager	Assets & liabilities/corporate banking. Sales skills, Market Analysis of Products.	

Program Name	Institute Name	Description	Duration/Fees	Eligibility
Master of professional Finance and banking	Bangalore Management Academy, Bangalore	The Master of professional Finance and banking programme provides the training according to the needs of the ever growing and fast	Full time 15 months, 3.5 lakhs Weekend 16 months, 2.5 lakhs	Graduate with 50% marks.

		changing business environment.		
Post Graduate diploma in Financial planning & wealth management.	BLB Institute of Financial Market, Delhi www.bifm.edu.in	The PGD-FPWM is a program for graduates who want to acquire the breadth and depth necessary to sustain successful careers as wealth managers and financial planners in the client world.	14 months, 2.3lakhs	Graduate degree.
Post Graduate diploma in Finance management.	Fairfield Institute of management and technology, New delhi. www.fimtindia.org	Post graduate diploma in Finance management has been designed to provide a sound foundation and develop broad knowledge and perspective needed for effective performance by entrant/middle level executive.	1 yr	Graduate degree.
MS(banking)	ICFAI University Agartala. www.iutripura.edu.in	The program is designed to focus on domain knowledge and banking skills in banking, managerial excellence, information technology and e-banking and integration.	2 yrs	Graduate degree/diploma
Masters in	ICFAI University	The master of	2 yrs	Graduate

financial services management	Agartala. www.iutripura.edu.in	financial services management program teaches students the opportunities and challenges in the sector.		degree
Management of business finance(MBF)	Indian Institute of Finanace, NewDelhi. www.iif.edu	MBF is a program in finance to develop professional managers, to foster intellectual excellence and to teach the latest techniques of finance.	2yrs, 20,000 per semester	Graduation with 60% marks.
Post graduate distance learning program	Indian Institute of banking and finance, Mumbai. www.iibf.org.in	The program provides the basics of the finance function along with other functional areas of management, inputs of finance.	3 yrs, 15,000 pr semester	Graduate degree with 60% marks.
Diploma in banking and finance	Institute of finance banking & insurance Delhi NCR, Bangalore, Chennai, Hyderabad, Mumbai, pune. www.ifbi.com	The post Graduate diploma in banking operations (PGDBO) aims to create industry –ready professionals at an entry- level with the	6 months	Graduate degree or with 6 months of banking and financial sector experience.
Post Graduate certificate in retail banking	Institute of finance banking & insurance Delhi NCR, Bangalore, Chennai, Hyderabad, Mumbai, pune.	Post graduate certificate in retail banking (PGCRB) is specially created for final yr	5 months	Final yr students, graduates with less than 2 yr of field experience in

	www.ifbi.com	students/working professionals for industry ready entry level professionals for the banking sector.		banking.
Post graduate diploma in financial planning	Institute of finance banking & insurance Delhi NCR, Bangalore, Chennai, Hyderabad, Mumbai, pune. www.ifbi.com	PGDFP aims to create industry ready professionals at entry level, with knowledge, skills and attitudes required for financial planning and wealth management through relationship management.	6 months, full time	Fresh graduate or graduates with less than two yrs of field experiences in banking or financial services or graduated aspirants for a financial planning career with less than 2 yrs of experience.

Insurance

Industry Highlights

- US\$ 18.62 billion industry in 2007
- 110 percent growth between 2006-2007
- Life insurance and general insurance are the major categories
- More than 16 top insurance companies in India

Job	Description/Skills	Estimated earnings per annum
Executive		Rs. 1.8 to Rs. 2.6 lakh
Asst. Manager		Rs. 3 to Rs. 4.5 lakh

Program Name	Institute Name	Description	Duration/Fees	Eligibility
Post Graduate	Birla Institute of	The 1 yr	1 yr – Full	50% and

program in Management & Insurance(PGPMI)	Technology, Ranchi www.bitmesra.ac.in	PGPMI is designed in collaboration of ICICI prudential life insurance Ltd. To prepare the candidate for the emerging realities of the evolving insurance industry. The program is spread over 3 terms.	time	graduate from recognized university
Post Graduate Programme in Management and Insurance (PGPM1)	Chennai Business school www.cbs.org.in	The 1 yr PGPMI is designed in collaboration of ICICI prudential life insurance Ltd. To prepare the candidate for the emerging realities of the evolving insurance industry. The program is spread over 3 terms each with an independent and focused curriculum	1 year – Rs 1,10,000	Graduate with 50% marks from recognized university
International Post Graduate Diploma in Life Insurance	Institute of Insurance and Risk management www.iirmworld.org.in	The one year International post	1 year – fees Rs. 1,80,000	Graduate or Post graduate

		graduate diploma in life insurance is conducted over 2 semesters		from a recognized university
International Post Graduate Diploma in General Insurance	Institute of Insurance and Risk management www.iirmworld.org.in	The one year International post graduate diploma in general insurance is conducted over 2 semesters	1 year – fees Rs. 1,80,000	Graduate or Post graduate from a recognized university
International Post Graduate Diploma in Risk Management	Institute of Insurance and Risk management www.iirmworld.org.in	The one year International post graduate diploma in risk management is conducted over 2 semesters	1 year – fees Rs. 1,80,000	Graduate or Post graduate from a recognized university
Diploma in Insurance and Risk Management	Insurance Institute of India, Mumbai www.insuranceinstituteofindia.com	This course focuses on the various issues relating to the management of risk and the role which insurance can play in this regard	10 months – Rs.45,000. Evening classes – 6 days a week	Graduate with work experience from recognized university
Post Graduate Diploma in Insurance and Risk Management	International institute of Insurance and Finance www.iiifindia.com	The program is designed to make a career in the insurance sector. It	1 year – Rs. 60,000 ; Full time/Part time	Graduate degree from recognized university

		<p>imparts knowledge and provides skills in the various functional areas surrounding the insurance market. The course will be conducted at the PGRRCDE on the osmania university campus, Hyderabad</p>		
<p>Post Graduate Diploma in Insurance Mangement</p>	<p>Institute of Management Technology, Ghaziabad. Centre of Distance learning. www.imtcdl.ac.in</p>	<p>The one year post graduate diploma in insurance management has been designed to meet the needs of the insurance sector, especially for corporates like Max New York Life insurance</p>	<p>1 year, distance learning</p>	<p>Graduate degree with 50% marks from recognized university</p>
<p>Post graduate programme in management and insurance (PGPMI)</p>	<p>Manipal University, Bangalore www.manipal.edu</p>	<p>The 1 yr PGPMI is designed in collaboration of ICICI prudential</p>	<p>1 year – Rs. 1,25,000. Full time</p>	<p>Graduate with 50% marks</p>

		life insurance Ltd. To prepare the candidate for the emerging realities of the evolving insurance industry. The program is spread over 3 terms each with an independent and focused curriculum		
Life insurance agent's pre-licensing course	RNIS college of insurance, New Delhi www.rniscollege.com	On successful completion of the online training, RNIS college will certify the candidate ready to appear in a written exam to be conducted on behalf of IRDA	50 hours – Distance learning	
Life insurance agent's license renewal course	RNIS college of insurance, New Delhi www.rniscollege.com	It is an online course open to life insurance agents who want to renew their license.	25 hours – Distance learning	
Post Graduate Diploma in Insurance	Symbiosis Institute of Business Management, Pune	This is designed to provide	1 year, Rs. 25,000 in installments,	Graduate degree from

Management	www.sibm.edu	working professionals with a dual aspect of enhancing their managerial skills and while giving them an opportunity to further their education.	evening classes	recognized university
Post Graduate programme in management and insurance (PGPMI)	Xavier Labour Relations Institute, Jamshedpur www.xlri.ac.in	The 1 yr PGPMI is designed in collaboration of ICICI prudential life insurance Ltd. To prepare the candidate for the emerging realities of the evolving insurance industry. The program is spread over 3 terms each with an independent and focused curriculum	1 year, Full time	Graduate with 50% marks from recognized university

Retail

Industry Highlights

- expected to grow from US\$350 billion to US\$427 billion by 2010.
- Organized retail to grow from 4% to 12% by 2012.
- 39.6% growth from 2006 and 2011.
- Major players in India – Pantaloon Retail (India) Limited, Reliance Retail, Aditya Birla Retail, Bharti Retail, Shopper’s Stop

Job	Description/Skills	
Sales associate	Front end job, direct interaction with the customers, product knowledge, strong sales and service orientation. Long working hours, high energy required, should have completed school.	Can grow to Sr. Sales associate, Head store manager, Regional/Area Manager/Head-retail operations.
Store manager	Manage sales and operations at stores, day to day operations of the store including sales, stocks, cash management, operations and maintenance of the stores, should be a graduate with atleast 3-4 years experience.	Can grow to Regional/Area Manager/Head-retail operations, Project Head, Business Development Head
Retail Designers/ Visual merchandisers	They create window and interior displays in shops and department stores with the objective of attracting customers and maximizing sales. Are responsible for the look and feel of the store. They conceptualize themes for each season/event in the year and promote sales by display of current fashion and trends. They seeks to enhance the brand and promote sales. A course in designing is	Can grow to Sr. Visual Merchandiser Chief Visual Merchandiser

	needed.	
Supply chain – logistics and warehousing Supply chain managers	Delivering the right goods to the right place at the right time (esp. perishable goods), an MBA with 3-5 years exp. in managing supply channels. For entry level positions, graduates with a good head for systems and numbers and organizing capabilities are required.	Can grow to Head-logistics Warehouse Manager Warehouse Manager Head-Supply chain and logistics
Buyers	Retail buyers select the merchandise for a store and then buy the goods. They look at variety of products and select the right goods for the store. They are expected to study the market and identify trends, understand customer needs and buy merchandise that will address market and customer requirements. A graduate with some amount of experience in retail buying.	Can grow to Store Managers Merchandising managers managing different divisions Product development managers Merchandise planners Head-sourcing and buying
Merchandise planning	Merchandise planners are responsible for developing the overall buying and Merchandising strategy for all the products for the business segment/format. They are responsible for planning of all merchandise, setting target buying prices, sourcing and ensuring merchandise availability in stores. An MBA with atleast 2 yrs of experience, or a graduate with seven to eight yrs of experience.	Can grow to Manager Merchandising. Head Merchandise planning.
Mall management	This is one discipline gaining importance by the	Can grow to facility manager.

	<p>day. Great team and task managers would be ideal for this discipline. Mall management involves management of mall positioning, tenant mix, infrastructure facilities and mall security and maintenance.</p> <p>A degree or diploma in hospitality management would be an advantage.</p>	Head Operations - mall management.
Projects	<p>This is the key role in the sector. Projects head is responsible for identifying outlet locations, obtaining statutory and other local compliances for setting up retail outlets and in managing the construction/setting up of the retail outlet/facility. Since real estate costs and infrastructure is a significant cost in retail business the effectiveness of projects delivery is critical top business success. People with engineering background are required here.</p> <p>A management degree can give a head start to those aspiring to grow in this discipline.</p>	<p>Can grow to,</p> <p>Project management.</p> <p>People management</p> <p>Task focused.</p> <p>Result oriented.</p>
Management	<p>These jobs include the traditional functions like marketing, finance, HR, IT and others. An MBA degree or professional qualification in the relevant area would be the ideal qualification to make a start.</p>	

Program Name	Institute Name	Description	Duration/Fees	Eligibility
PGCM(retail management)	Accurate Institute of management and technology Greater Noida www.accurate.in	PGCM (retail management) is a job oriented course. The course aims at providing studies in contemporary retailing with the industry interface. It aims to provide professionally qualified and trained retail managers and merchandisers.	1 yr	Graduate degree
Diploma in retail management	Asian Retail Institute Delhi www.asianretailinstitute.com	The diploma comprises of 72 lecture hrs over 36 classes which includes a retail filed visit in Delhi.	3 months	Graduate degree or working professional.
Post graduate program in retail management.	Asian school of business management Bhubaneshwar, orrisa www.asbm.ac.in	This is a full time residential programme spread over 6 terms of class room interaction has the focus on generic management concepts with a domain specialization in retail management	2 yrs	Graduate with 50% marks
Post graduate program in retail	Bangalore management academy Bangalore www.bmaindia.com	It is designed to help a candidate	18 months 250,000	50% marks in graduation

management.		participate in retail career boom. The program awards a diploma by retailers association of India and Bangalore management academy jointly. It also has a plus 6 months pre placement.		
Post graduate diploma in retail management.	Fairfield institute of management and technology New Delhi www.fimtindia.org	The rationale for this course is the changing Indian business environment where there is an increasing demand for quality graduates.	1 yr	Graduate degree
Diploma in retail management	Global retail school Chandigarh www.globalretailschool.com	It provides knowledge on significance, principles and types of business communication. Knowledge on retail marketing communication with strategies and key theories.	1 yr Rs40,000/-	10+2
Certificate in retail management	Indian institute of job oriented training – retail Jaipur,pune,delhi, Hyderabad, Chennai www.ijjt-retail.net	Career and job oriented courses run independently.	1 yr	Graduate degree
Certified retail professional	Institute of retail management Bangalore, pune, Mumbai	CRP covers the fundamentals of	3 months or 35 hours	Graduates and under

	www.instituteofretailmanagement.com	the retail business and is meant for any person who wishes to build a career in retail.	rs7500/-	graduates.
Advance diploma in retail.	LEAD – the retail school New Delhi www.leadretailschool.com	It provides a summer internship and a variety of programs training to start or accelerate a career.	2 yrs Rs109500/-	10+2 with minimum of 50%
Retail management program	NIIT Imperia Delhi, Mumbai www.niitimperia.com	The course is to fulfill the need for management training for the retail sector. It focuses on marketing operations and finance in the context of the retail sector.	1 yr Rs.150,000/-	Graduate degree with 50% and 1 or 2 yrs experience.
PGDM – retailing & merchandising	SCMS business school Cochin www.scmsgroup.org	It is accredited for 5 yrs by the national board of accreditation – AICTE, govt. of India.	1 yr Rs.60,000/- per semester	Graduate degree

Media and Entertainment

Industry Highlights

Indian media and entertainment sector is considered to be one of the biggest markets in the world.

The eight PricewaterhouseCoopers Global entertainment and media outlook has ranked India as the fastest growing market in the world for spends in entertainment and media in the next 5 years.

India will be the one of the key drivers in pushing the global entertainment and media industry to US\$2 trillion by 2011 with a annual growth rate of 18.5% and has the fastest growth rate in the Asia-pacific.

US\$ 88 million of foreign direct investment (FDI) has flowed in 2006. The television industry in India has over 350 channels and is the 3rd largest market in the world.

Animation and special effects (VFX) businesses are also waiting to grow, According to NASSCOM, the animation industry is growing at 25% and CAGR is expected to reach US \$869 million by 2010.

TV channels alone would need 10,000 – 12,000 entry level recruits in the next 2-3 years according to ABC consultants..

Job	Description/Skills	
Editors, reporters, journalists, business managers and marketing executives, anchors/newscasters, animators, cameramen & soundmen, Scriptwriters, event managers, technical writers, Radio Jockeys (RJs), Video Jockeys (VJs).	<p>Newspaper – trainee journalist, how to cover a news event, interview a personality and write a report within a certain word limit and deadline.</p> <p>TV channel – trained to talk in front of camera, need extensive training on voice modulation etc.</p> <p>Ability to deal with ambiguity, uncertainty and pressure. They should also have confidence and good communication skills. Keeness to know and ask questions is also very critical aspect of excelling in media.</p> <p>Management professionals who want to get into the media industry should possess skills including managerial skills, operating</p>	

metrics, sense of market, ability to connect people well, and creativity and understand real business issues.

Program Name	Institute Name	Description	Duration/Fees	Eligibility
Post graduate diploma in communication	Apeejay Institute of Mass communication New Delhi www.apeejay.edu	It comprises of classes and projects for specialization in advertising, public relations and event management.	1 yr Rs.105,000/-	Graduate degree
M.A in journalism and mass communication	Apeejay Institute of Mass communication New Delhi www.apeejay.edu	It is affiliated to the UGC recognized Guru Nanak Dev university.	2yrs Rs.90,000/-	Graduate degree with 50%
Post graduate diploma in media management	Asian Academy of film & Television. Noida www.aaft.com	It provides the mix of the education in the basics of business administration and the elements of media production.	1 yr Rs.190,000/-	Graduate degree
Post graduate diploma in communication	Delhi school of communication New Delhi www.thedelhischoolofcommunication.com	It comprises courses in general marketing and communication, specializations in marketing, advertising and journalism.	2 yrs	Graduate degree
PGD in marketing communications	Futuristic Media Communication center New Delhi www.fmccindia.com	It is designed for participants who wish to pursue a career in marketing communications by understanding its tools and techniques.	1 yr Rs.140,000/-	Graduate degree
PGD in media management	Futuristic Media Communication center New Delhi www.fmccindia.com	It focuses on giving students analytical skills necessary to be a part of the decision making process in the communications industry. The program will focus on marketing, promotion, sales and decision making functions preparing for all careers in the mass media.	1 yr Rs.140,000/-	Graduate degree
PGD in media Journalism / mass communications	Futuristic Media Communication center New Delhi www.fmccindia.com	It combines top level practice with cutting edge theory and analysis and prepares for jobs in the media industry at all levels.	1 yr Rs.120,000/-	Graduate degree
Post graduate diploma in Journalism.	Indian Institute of mass communication New Delhi	It is designed to develop an insight into political, social, economic and cultural dimensions of	2 yrs	Graduate degree

Tourism and Hospitality

Industry Highlights

Indian tourism and hospitality industry is on a roll, driven by huge surge in both business and leisure travel by domestic and foreign tourists.

Tourism contributes to Indian economy around 6.8 % of the Gross Domestic Product and providing employment to over 41 million persons.

Inbound tourism

India, with its diverse countryside offers huge scope for various theme based travel like medical tourism, adventure tourism, heritage tourism, wellness tourism, pilgrimage tourism, golf tourism, eco- tourism and wildlife tourism.

The flow of foreign tourist arrivals has been recording high growth rates and has increased from 3.9 million in 2005 to 4.9 million in 2007 recording a growth rate of around 13.5 %.

A total earnings from foreign tourists has shown an annual growth rate of US \$11.96 billion in 2007.

Foreign exchange earnings grew at 34.5% in 2008.

According to the world travel and trade council, Indian tourism demand will continue to grow at a rapid pace on an average of 8.8% making India, worlds third fastest growing tourist market.

Outbound tourism

As a result of our economy growing at 8-9%, increasing disposable incomes, a change in the spending habits, increasing affordability and cheaper air fares, outbound tourist traffic from India has been growing at a rapid pace.

Indian outbound tourist market has been grown annually around 25%. In 2007 an estimated 8 million Indian tourists ventured abroad.

United Nations world tourism organization (UNWTO) estimates the figure to reach 50 million by 2020.

According to European travel commission, average spend per trip of Indian outbound tourists has increased form US\$ 611 in 2000 to US\$ 822 in 2006.

Hospitality

- demand for 240000 rooms but supply is only 90,000
- US\$ 11.41 billion by 2010
- 40 international hotel brands in India by 2011.
- Kuoni academy of travel, NMIMS – good career oriented courses.

Job	Description/Skills	
Frontline jobs, managerial jobs	<ul style="list-style-type: none">- understanding of travel trade- customer relationship skills- sales skills- managerial skills- soft skills – communication, etc.	

Program Name	Institute Name	Description	Duration/Fees	Eligibility
International Hospitality Administrative program	FHRAI institute of hospitality management Greater Noida. www.fhraiinstitute.com	It is certified by Ecole hoteliere de Lausanne	4 yrs Rs.115,00/-	Intermediate from recognized university

		(EHL) Switzerland		
MBA in Hospitality Management	Institute of business studies & research (IBSAR) Navi Mumbai, Pune www.ibsar.ac.in	Its is designed to provide opportunity to the aspiring entrepreneurs and students to take initiative and interest in developing their skills and equip themselves with appropriate knowledge in the field of finance , management information systems, marketing & sales and so on.	2 yrs 3.55 lakhs	Degree Graduate
Diploma programme in travel & tourism management	Indian Institute of social welfare & business management Kolkata www.iiswbm.edu	It is as per approved syllabus of the Indian institute of travel tourism and travel management.	1 yr Rs.54,000/-	Degree Graduate
Diploma in travel tourism and airport handling	Institute of career studies, YMCA New Delhi www.newdelhiymca.org	It is designed to be strictly in accordance with requirements of the market and updated from time to	1 yr Rs.25,000/-	

		time. It aims at providing the candidates with a method to unravel the intricacies of the subjects.		
Post graduate Diploma in Aviation & tourism Aviation	Institute of career studies, YMCA New Delhi www.newdelhiymca.org	It is designed to be strictly in accordance with requirements of the market and updated from time to time. It aims at providing the candidates with a method to unravel the intricacies of the subjects.	1 yr Rs.32,500/-	Degree Graduate
BTM(HONS)	Indian institute of tourism & travel management New Delhi, Goa www.iittm.org	It combines papers from management, tourism, air cargo, air fare ticketing, computer applications and many more to offer a broad perspective on tourism.	3 yrs	Degree graduate with 50%
Post graduate diploma in management	Narsee Monjee Institute of management studies. Mumbai.	Its is offered in collaboration	1 yr	Degree graduate

	www.nmims.edu	of Thomas cook India Ltd. To bridge the gap of manpower in travel and tourism industry.		
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Health Care

Industry Highlights

- US \$ 40 billion to grow to US \$ 80 billion in 5 years
- Focus on the quality of the treatments provided.
- by 2010, there is a need for 30,000 hospital managers
- industry valued at US\$ 34 billion and expected to grow to US\$ 40 billion by 2012
- 2 million more hospital beds needed in the next 15+ years
- 30 million people with cardiovascular diseases, 25 million with type-2 diabetes, 10 million with major psychiatric disorders.
- 4000 hospitals required by 2010.
- “medical tourism” on the rise due to competitive costs of Indian operations...
 - o Cardiac surgery costs only 12.5% as compared to US
 - o Bone marrow transplant costs only 13.33% as compared to US
 - o Liver transplant – 11.11% to US
 - o Orthopaedic surgery – 3.56% to US
- Major private hospitals – Apollo, Wockhardt, Manipal, Fortis, etc.
- New players – Reliance healthcare, Paras group, etc
- International brands – Parkway Group, Singapore, Pacific Healthcare Holding, Singapore, Columbia Asia, Malaysia, EMAAR group DUBAI, Prexus Healthcare Partners, USA.
- Estimated shortage of 700000 professionals by 2010
- 9 million to be employed in this industry by 2012.
- Manipal Education, NMIMS Mumbai are some leading institutes offering apt courses for graduates willing to enter this field.
- Clinical research – another major area –testing the performance of a drug.
- ICRI is an institute that deals with clinical research.

Health care IT to grow from US \$3 billion to US \$16 billion by 2013.

Job	Description/Skills	
Sales and marketing	Pharmaceutical marketing strategy,	
Customer management		

Facility management	Maintenance of hospitals, equipments, etc.	
Logistics and planning		

Courses:

Program Name	Institute Name	Description	Duration/Fees	Eligibility
Post graduate diploma in management(health care and pharmaceutical management)	IES management college and research center Mumbai www.ies.edu	Its is an AICTE approved program and offers a complete insight into the pharma sector and moulds the students to the best to suit to the requirement of the industry.	2 yrs	B.pharm, B.sc(biology,chemistry,bio technology) B.E (bio medical and bio technology)
Post graduate diploma in health care and hospital management.	Indian Institute of social welfare & business management Kolkata www.iiswbm.edu	Its divide din to 4 semesters comprised general management subjects and instructions in specialized subjects peculiar to each discipline.	2 yrs Rs.131,00/-	Degree graduate
Post graduate diploma in clinical research	RNIS college of clinical research and allied sciences New Delhi www.rnis.biz	It is designed to have better understanding of good clinical practice and standard operating procedures for clinical	1 yr	Degree graduate

Conventional MBA options and Exams

CAT – conducted by IIMS and accepted by all top management institutes in India

Reading comprehension, Verbal, quantitative (calculation), data interpretation, data sufficiency, logical reasoning.

IMS, Time – for preps

XLRI admission test – XAT – for admission into XLRI, XIME, SP Jain and 40 institutes in total.

MAT – AIMA – held 4 times a year. Verbal, numerical and logical thinking. 479 institutes in MAT

CET - Maharastra

IIFT admission test

SNAP – Symbiosis National aptitude test

IBSAT – ICFAI Business school aptitude test